

Show and Sell Checklist

- Popcorn
 - All flavors (One case each makes easy inventory)
 - At least one Chocolate Lover's
 - At least one Cheese Lover's
 - At least one Classic Trio
- Table
 - One 6-ft. folding table is ideal.
 - A second 4-ft. table is even better.
- Tablecloth
 - Optional: Wind clips
 - Once enough money is raised, have it decorated with the unit logo. It is best if the tablecloth is big enough to hang over the front and sides to hide excess inventory from view.
- Unit flag
 - Brings attention to table. Shows off unit pride.
- Table decorations
 - Ask talented parents to make some props.
 - Any joining materials for recruiting.
- Money box
 - Pen/pencil
 - Credit card reader
 - Petty cash (\$100)
- Notebook with dividers
 - Tracking sheet for each shift
 - Money envelope for each shift
- Large cooler for meltable items
 - The large white coolers hold about three cases.
 - Cooler packs. Meltable items need to be cool, not cold. (Be careful of labels getting wet and wearing off. Product must be sold with label intact.)
- 10' X 10' Canopy for hot days
 - Bring hold down weights for windy days.
- Several order forms in plastic sleeves for customers to see products.
- Popcorn sign
- Charged cell phone for credit card processing.
 - Have unit bank account already established in app.
- Class A uniform and a positive attitude!
- Answers to FAQ's
 - What's your favorite popcorn?
 - What do you do with the money you raise?