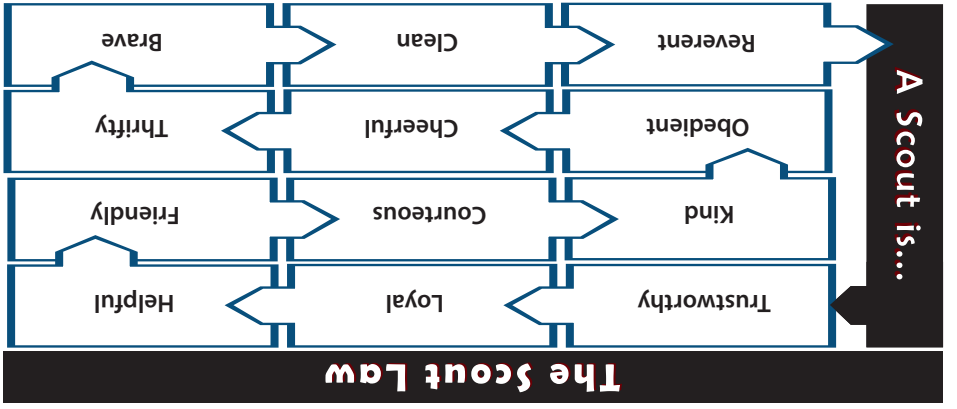


First Day To Sell:
Orders Due:
Delivery Date:



- ★ **TRUSTWORTHY**... be honest when telling a customer how great the popcorn really is.
- ★ **LOYAL** ... never give up!
- ★ **FRIENDLY** ... always smile!
- ★ **COURTEOUS**...always be polite; wear a smile and introduce yourself.
- ★ **KIND**...always say "Thank you," even if the customer does not place an order.
- ★ **CHEERFUL** ... call the customer by his or her name, if you know it.
- ★ **CLEAN** ... make sure you always wear your uniform.
- ★ Always have an extra pen or pencil to keep your Take Order Form as neat as possible.
- ★ When you are selling the popcorn, tell the people what the money goes toward.
- ★ Make sure you know all the different types of products you are selling.

POPCORN SELLING TIPS

★ A SCOUT IS:

SELL \$5,000

★ ★ ★ ★ ★ ★ ★ ★ ★ ★

\$200
Best Buy
Gift Card



\$400
Best Buy
Gift Card



